

Acuere Consultancy

Executive Summary · December 2024 · Figures in Full

At a glance — Revenue **₹215,000**, Net Profit **₹166,250**, Cash Runway **5.0 mo.**

KEY METRICS

NET REVENUE ₹215,000	GROSS MARGIN 100.0% ₹215,000	EBITDA ₹166,350 77.4% margin	NET PROFIT (PAT) ₹166,250
CASH & BANK ₹242,690 bank ₹35,637 + cash ₹207,053	CASH RUNWAY 5.0 mo at ₹48,650/mo burn	NET WORKING CAPITAL ₹742,029 Current Assets – Current Liabilities	OVERDUE RECEIVABLES 0.2% ₹957

PROFITABILITY RATIOS

Metric	Value	Metric	Value
Gross Margin	100.0%	EBIT Margin	77.4%
EBITDA Margin	77.4%	Net (PAT) Margin	77.3%
Opex / Revenue	22.6%	Interest Coverage	1663.5x

TOP ALERTS

Severity	Period	Title	At risk
CRITICAL	2024-12	₹3.84L stuck with customers over 60 days	Rs. 383,501
CRITICAL	2024-12	Revenue fell 23.9% vs 2024-11	Rs. 67,500
WARNING	2024-12	Cash runway down to 5.0 months	Rs. 291,900
WARNING	2024-12	15 customers gone quiet — ₹5.62L at risk	Rs. 562,500
WARNING	2024-12	DSO climbed 31 days vs 2024-11	
WARNING	2024-12	Bank balance down 14% vs prior period	Rs. 38,874
SUCCESS	2024-12	Portfolio is well diversified (35 customers)	

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