

Acuere Consultancy

Executive Summary · June 2024 · Figures in Full

At a glance — Revenue **■221,667**, Net Profit **■149,417**, Cash Runway **3.3 mo.**

KEY METRICS

NET REVENUE ■221,667	GROSS MARGIN 100.0% ■221,667	EBITDA ■149,417 67.4% margin	NET PROFIT (PAT) ■149,417
CASH & BANK ■237,644 bank ■178,591 + cash ■59,053	CASH RUNWAY 3.3 mo at ■72,250/mo burn	NET WORKING CAPITAL ■296,111 Current Assets – Current Liabilities	OVERDUE RECEIVABLES 0.8% ■569

PROFITABILITY RATIOS

Metric	Value	Metric	Value
Gross Margin	100.0%	EBIT Margin	67.4%
EBITDA Margin	67.4%	Net (PAT) Margin	67.4%
Opex / Revenue	32.6%	Interest Coverage	n/a

TOP ALERTS

Severity	Period	Title	At risk
CRITICAL	2024-06	■74.4k stuck with customers over 60 days	Rs. 74,401
WARNING	2024-06	Cash runway down to 3.3 months	Rs. 433,500
WARNING	2024-06	15 customers gone quiet — ■5.62L at risk	Rs. 562,500
SUCCESS	2024-06	Portfolio is well diversified (35 customers)	
SUCCESS	2024-06	Revenue up 121.7% vs 2024-05	

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