

# Acuere Consultancy

Executive Summary · May 2024 · Figures in Full

**At a glance** — Revenue **■100,000**, Net Profit **■2,115**, Cash Runway **0.7 mo.**

## KEY METRICS

<b>NET REVENUE</b> ■100,000	<b>GROSS MARGIN</b> 100.0% ■100,000	<b>EBITDA</b> ■2,115 2.1% margin	<b>NET PROFIT (PAT)</b> ■2,115
<b>CASH &amp; BANK</b> ■65,777 bank ■6,724 + cash ■59,053	<b>CASH RUNWAY</b> 0.7 mo at ■97,885/mo burn	<b>NET WORKING CAPITAL</b> ■199,520 Current Assets – Current Liabilities	<b>OVERDUE RECEIVABLES</b> 0.4% ■549

## PROFITABILITY RATIOS

Metric	Value	Metric	Value
Gross Margin	100.0%	EBIT Margin	2.1%
EBITDA Margin	2.1%	Net (PAT) Margin	2.1%
Opex / Revenue	97.9%	Interest Coverage	n/a

## TOP ALERTS

Severity	Period	Title	At risk
CRITICAL	2024-05	■1.45L stuck with customers over 60 days	Rs. 145,201
CRITICAL	2024-05	Cash runway only 0.7 months	Rs. 293,655
CRITICAL	2024-05	Bank balance dropped 39% in one period	Rs. 41,452
WARNING	2024-05	15 customers gone quiet — ■5.62L at risk	Rs. 562,500
SUCCESS	2024-05	Portfolio is well diversified (35 customers)	

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