

Acuere Consultancy

Executive Summary · April 2024 · Figures in Full

At a glance — Revenue **■25,000**, Net Profit **(■55,050)**, Cash Runway **1.3 mo.**

KEY METRICS

NET REVENUE ■25,000	GROSS MARGIN 100.0% <small>■25,000</small>	EBITDA (■55,050) <small>-220.2% margin</small>	NET PROFIT (PAT) (■55,050)
CASH & BANK ■107,229 <small>bank ■48,176 + cash ■59,053</small>	CASH RUNWAY 1.3 mo <small>at ■80,050/mo burn</small>	NET WORKING CAPITAL ■217,405 <small>Current Assets – Current Liabilities</small>	OVERDUE RECEIVABLES 0.5% <small>■548</small>

PROFITABILITY RATIOS

Metric	Value	Metric	Value
Gross Margin	100.0%	EBIT Margin	-220.2%
EBITDA Margin	-220.2%	Net (PAT) Margin	-220.2%
Opex / Revenue	320.2%	Interest Coverage	n/a

TOP ALERTS

Severity	Period	Title	At risk
CRITICAL	2024-04	■1.08L stuck with customers over 60 days	Rs. 108,401
CRITICAL	2024-04	Cash runway only 1.3 months	Rs. 240,150
CRITICAL	2024-04	Customers take 130 days to pay you	Rs. 108,401
CRITICAL	2024-04	Operating loss of ■55.0k	Rs. 55,050
CRITICAL	2024-04	Negative Return on Equity: -25.3%	Rs. 55,050
WARNING	2024-04	15 customers gone quiet — ■5.62L at risk	Rs. 562,500
INFO	2024-04	Only one period uploaded — trend views are blind	
SUCCESS	2024-04	Portfolio is well diversified (35 customers)	

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