

Acuere Consultancy

Executive Summary · Q3 FY2025-26 (Oct-Dec 2025) · vs Prior — Q2 FY2025-26 (Jul-Sep 2025) · Figures in Full

At a glance — Revenue **₹718,000**, Net Profit **₹591,250**, Cash Runway **9.3 mo.**

KEY METRICS

NET REVENUE ₹718,000 ▼ -6.4% vs prior	GROSS MARGIN 100.0% ₹718,000 — +0.0 pts vs prior	EBITDA ₹591,250 82.3% margin ▼ -12.9% vs prior	NET PROFIT (PAT) ₹591,250 ▼ -12.9% vs prior
CASH & BANK ₹394,776 bank ₹188,923 + cash ₹205,853 ▼ -3.9% vs prior	CASH RUNWAY 9.3 mo at ₹42,250/mo burn ▼ -4.6 pts vs prior	NET WORKING CAPITAL ₹738,159 Current Assets – Current Liabilities ▲ +23.1% vs prior	OVERDUE RECEIVABLES 51.9% ₹289,101 ▼ -6.2 pts vs prior

PROFITABILITY RATIOS

Metric	Value	Metric	Value
Gross Margin	100.0%	EBIT Margin	82.3%
EBITDA Margin	82.3%	Net (PAT) Margin	82.3%
Opex / Revenue	17.7%	Interest Coverage	n/a

TOP ALERTS

Severity	Period	Title	At risk
CRITICAL	2025-11	₹2.24L stuck with customers over 60 days	Rs. 224,201
CRITICAL	2025-11	Customers take 88 days to pay you	Rs. 531,001
CRITICAL	2025-10	₹2.12L stuck with customers over 60 days	Rs. 212,401
CRITICAL	2025-12	₹2.12L stuck with customers over 60 days	Rs. 212,401
CRITICAL	2025-11	Revenue fell 32.2% vs 2025-10	Rs. 85,500
WARNING	2025-11	15 customers gone quiet — ₹5.62L at risk	Rs. 562,500
WARNING	2025-11	DSO climbed 26 days vs 2025-10	
WARNING	2025-10	DSO at 63 days — watch this	Rs. 537,491

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