

Acuere Consultancy

Executive Summary · Q2 FY2025-26 (Jul-Sep 2025) · vs LY — Q2 FY2024-25 (Jul-Sep 2024) · Figures in Full

At a glance — Revenue **₹767,000**, Net Profit **₹678,540**, Cash Runway **13.9 mo.**

KEY METRICS

NET REVENUE ₹767,000 ▼ -11.1% vs prior	GROSS MARGIN 100.0% ₹767,000 — +0.0 pts vs prior	EBITDA ₹678,540 88.5% margin ▲ +79.9% vs prior	NET PROFIT (PAT) ₹678,540 ▲ +79.9% vs prior
CASH & BANK ₹410,806 bank ₹304,953 + cash ₹105,853 ▲ +42.0% vs prior	CASH RUNWAY 13.9 mo at ₹29,487/mo burn ▲ +12.1 pts vs prior	NET WORKING CAPITAL ₹599,631 Current Assets – Current Liabilities ▲ +11.4% vs prior	OVERDUE RECEIVABLES 58.0% ₹252,761 ▼ -42.0 pts vs prior

PROFITABILITY RATIOS

Metric	Value	Metric	Value
Gross Margin	100.0%	EBIT Margin	88.5%
EBITDA Margin	88.5%	Net (PAT) Margin	88.5%
Opex / Revenue	11.5%	Interest Coverage	n/a

TOP ALERTS

Severity	Period	Title	At risk
CRITICAL	2025-08	₹2.29L stuck with customers over 60 days	Rs. 229,161
CRITICAL	2025-08	Customers take 79 days to pay you	Rs. 488,761
CRITICAL	2025-08	Revenue fell 52.0% vs 2025-07	Rs. 208,000
CRITICAL	2025-09	₹2.29L stuck with customers over 60 days	Rs. 229,161
CRITICAL	2025-07	₹1.97L stuck with customers over 60 days	Rs. 197,301
WARNING	2025-08	15 customers gone quiet — ₹5.62L at risk	Rs. 562,500
WARNING	2025-08	DSO climbed 36 days vs 2025-07	
WARNING	2025-07	15 customers gone quiet — ₹5.62L at risk	Rs. 562,500

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