

# Acuere Consultancy

Executive Summary · July 2025 · vs LY — July 2024 · Figures in Full

**At a glance** — Revenue **₹400,000**, Net Profit **₹368,120**, Cash Runway **6.7 mo.**

## KEY METRICS

|  |  |  |  |
|--|--|--|--|
| <b>NET REVENUE</b><br><b>₹400,000</b><br>▲ +135.3% vs prior                                    | <b>GROSS MARGIN</b><br><b>100.0%</b><br>₹400,000<br>— +0.0 pts vs prior          | <b>EBITDA</b><br><b>₹368,120</b><br>92.0% margin<br>▲ +192.2% vs prior                                     | <b>NET PROFIT (PAT)</b><br><b>₹368,120</b><br>▲ +192.2% vs prior               |
| <b>CASH &amp; BANK</b><br><b>₹213,646</b><br>bank ₹157,793 + cash ₹55,853<br>▲ +73.8% vs prior | <b>CASH RUNWAY</b><br><b>6.7 mo</b><br>at ₹31,880/mo burn<br>▲ +3.9 pts vs prior | <b>NET WORKING CAPITAL</b><br><b>₹448,111</b><br>Current Assets – Current Liabilities<br>▲ +29.1% vs prior | <b>OVERDUE RECEIVABLES</b><br><b>35.8%</b><br>₹197,301<br>▲ +35.5 pts vs prior |

## PROFITABILITY RATIOS

| Metric         | Value  | Metric            | Value |
|----------------|--------|-------------------|-------|
| Gross Margin   | 100.0% | EBIT Margin       | 92.0% |
| EBITDA Margin  | 92.0%  | Net (PAT) Margin  | 92.0% |
| Opex / Revenue | 8.0%   | Interest Coverage | n/a   |

## TOP ALERTS

| Severity | Period  | Title  | At risk     |
|----------|---------|--|-------------|
| CRITICAL | 2025-07 | ₹1.97L stuck with customers over 60 days     | Rs. 197,301 |
| WARNING  | 2025-07 | 15 customers gone quiet — ₹5.62L at risk     | Rs. 562,500 |
| SUCCESS  | 2025-07 | Portfolio is well diversified (35 customers) |             |
| SUCCESS  | 2025-07 | Revenue up 233.3% vs 2025-06                 |             |

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