

# Acuere Consultancy

Executive Summary · June 2025 · vs LY — June 2024 · Figures in Full

**At a glance** — Revenue **■120,000**, Net Profit **■90,070**, Cash Runway **6.9 mo.**

## KEY METRICS

<b>NET REVENUE</b> <b>■120,000</b> ▼ -45.9% vs prior	<b>GROSS MARGIN</b> <b>100.0%</b> ■120,000 — +0.0 pts vs prior	<b>EBITDA</b> <b>■90,070</b> 75.1% margin ▼ -39.7% vs prior	<b>NET PROFIT (PAT)</b> <b>■90,070</b> ▼ -39.7% vs prior
<b>CASH &amp; BANK</b> <b>■205,900</b> bank ■199,047 + cash ■6,853 ▼ -13.4% vs prior	<b>CASH RUNWAY</b> <b>6.9 mo</b> at ■29,930/mo burn ▲ +3.6 pts vs prior	<b>NET WORKING CAPITAL</b> <b>■146,987</b> Current Assets – Current Liabilities ▼ -50.4% vs prior	<b>OVERDUE RECEIVABLES</b> <b>89.3%</b> ■197,301 ▲ +88.6 pts vs prior

## PROFITABILITY RATIOS

Metric	Value	Metric	Value
Gross Margin	100.0%	EBIT Margin	75.1%
EBITDA Margin	75.1%	Net (PAT) Margin	75.1%
Opex / Revenue	24.9%	Interest Coverage	n/a

## TOP ALERTS

Severity	Period	Title	At risk
CRITICAL	2025-06	■1.97L stuck with customers over 60 days	Rs. 197,301
WARNING	2025-06	15 customers gone quiet — ■5.62L at risk	Rs. 562,500
SUCCESS	2025-06	Portfolio is well diversified (35 customers)	
WARNING	2025-06	Revenue down 11.1% vs 2025-05	Rs. 15,000

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