

# Acuere Consultancy

Executive Summary · April 2025 · vs LY — April 2024 · Figures in Full

**At a glance** — Revenue **■170,000**, Net Profit **■164,539**, Cash Runway **23.7 mo.**

## KEY METRICS

<b>NET REVENUE</b> <b>■170,000</b> ▲ +580.0% vs prior	<b>GROSS MARGIN</b> <b>100.0%</b> ■170,000 — +0.0 pts vs prior	<b>EBITDA</b> <b>■160,073</b> 94.2% margin ▲ +390.8% vs prior	<b>NET PROFIT (PAT)</b> <b>■164,539</b> ▲ +398.9% vs prior
<b>CASH &amp; BANK</b> <b>■235,092</b> bank ■228,239 + cash ■6,853 ▲ +119.2% vs prior	<b>CASH RUNWAY</b> <b>23.7 mo</b> at ■9,927/mo burn ▲ +22.3 pts vs prior	<b>NET WORKING CAPITAL</b> <b>■204,428</b> Current Assets – Current Liabilities ▼ -6.0% vs prior	<b>OVERDUE RECEIVABLES</b> <b>89.2%</b> ■242,801 ▲ +88.7 pts vs prior

## PROFITABILITY RATIOS

Metric	Value	Metric	Value
Gross Margin	100.0%	EBIT Margin	94.2%
EBITDA Margin	94.2%	Net (PAT) Margin	96.8%
Opex / Revenue	5.8%	Interest Coverage	n/a

## TOP ALERTS

Severity	Period	Title	At risk
CRITICAL	2025-04	■2.05L stuck with customers over 60 days	Rs. 205,001
WARNING	2025-04	15 customers gone quiet — ■5.62L at risk	Rs. 562,500
SUCCESS	2025-04	Portfolio is well diversified (35 customers)	
SUCCESS	2025-04	Revenue up 21.4% vs 2025-03	

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