

Acuere Consultancy

Executive Summary · October 2025 · vs vs Q4 FY2025-26 (Jan-Mar 2026) · Figures in Full

At a glance — Revenue **■265,500**, Net Profit **■205,160**, Cash Runway **6.5 mo.**

KEY METRICS

NET REVENUE ■265,500 ▼ -71.3% vs prior	GROSS MARGIN 100.0% ■265,500 ▲ +16.8 pts vs prior	EBITDA ■205,160 77.3% margin ▼ -60.5% vs prior	NET PROFIT (PAT) ■205,160 ▼ -59.6% vs prior
CASH & BANK ■392,286 bank ■186,433 + cash ■205,853 ▼ -26.4% vs prior	CASH RUNWAY 6.5 mo at ■60,340/mo burn ▲ +0.1 pts vs prior	NET WORKING CAPITAL ■683,069 Current Assets – Current Liabilities ▲ +40.5% vs prior	OVERDUE RECEIVABLES 41.7% ■224,201 ▼ -38.0 pts vs prior

PROFITABILITY RATIOS

Metric	Value	Metric	Value
Gross Margin	100.0%	EBIT Margin	77.3%
EBITDA Margin	77.3%	Net (PAT) Margin	77.3%
Opex / Revenue	22.7%	Interest Coverage	n/a

TOP ALERTS

Severity	Period	Title	At risk
CRITICAL	2025-10	■2.12L stuck with customers over 60 days	Rs. 212,401
WARNING	2025-10	DSO at 63 days — watch this	Rs. 537,491
WARNING	2025-10	15 customers gone quiet — ■5.62L at risk	Rs. 562,500
CRITICAL	2025-10	EBITDA margin dropped 7.4 pts (from 84.7% to 77.3%)	Rs. 19,681
SUCCESS	2025-10	Portfolio is well diversified (35 customers)	
SUCCESS	2025-10	Revenue up 51.7% vs 2025-09	

This report was generated by Finance Control Console on 25 Apr 2026, 16:33. Numbers have been scaled per the display-unit preference shown in the subtitle. Full statements, per-period comparisons, and alert audit trails are available in the web console.