

# Acuere Consultancy

Executive Summary · July 2025 · vs vs Q4 FY2025-26 (Jan-Mar 2026) · Figures in Full

**At a glance** — Revenue **■400,000**, Net Profit **■368,120**, Cash Runway **6.7 mo.**

## KEY METRICS

<b>NET REVENUE</b> <b>■400,000</b> ▼ -56.7% vs prior	<b>GROSS MARGIN</b> <b>100.0%</b> ■400,000 ▲ +16.8 pts vs prior	<b>EBITDA</b> <b>■368,120</b> 92.0% margin ▼ -29.2% vs prior	<b>NET PROFIT (PAT)</b> <b>■368,120</b> ▼ -27.4% vs prior
<b>CASH &amp; BANK</b> <b>■213,646</b> bank ■157,793 + cash ■55,853 ▼ -59.9% vs prior	<b>CASH RUNWAY</b> <b>6.7 mo</b> at ■31,880/mo burn ▲ +0.3 pts vs prior	<b>NET WORKING CAPITAL</b> <b>■448,111</b> Current Assets – Current Liabilities ▼ -7.8% vs prior	<b>OVERDUE RECEIVABLES</b> <b>35.8%</b> ■197,301 ▼ -43.9 pts vs prior

## PROFITABILITY RATIOS

Metric	Value	Metric	Value
Gross Margin	100.0%	EBIT Margin	92.0%
EBITDA Margin	92.0%	Net (PAT) Margin	92.0%
Opex / Revenue	8.0%	Interest Coverage	n/a

## TOP ALERTS

Severity	Period	Title	At risk
CRITICAL	2025-07	■1.97L stuck with customers over 60 days	Rs. 197,301
WARNING	2025-07	15 customers gone quiet — ■5.62L at risk	Rs. 562,500
SUCCESS	2025-07	Portfolio is well diversified (35 customers)	
SUCCESS	2025-07	Revenue up 233.3% vs 2025-06	

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