

Acuere Consultancy

Executive Summary · February 2025 · vs vs Q4 FY2024-25 (Jan-Mar 2025) · Figures in Full

At a glance — Revenue **■40,000**, Net Profit **(■9,890)**, Cash Runway **4.4 mo.**

KEY METRICS

NET REVENUE ■40,000 ▼ -88.4% vs prior	GROSS MARGIN 100.0% ■40,000 ▲ +40.6 pts vs prior	EBITDA (■9,890) -24.7% margin ▲ +98.7% vs prior	NET PROFIT (PAT) (■9,890) ▲ +98.7% vs prior
CASH & BANK ■221,040 bank ■13,987 + cash ■207,053 ▲ +458.3% vs prior	CASH RUNWAY 4.4 mo at ■49,890/mo burn ▲ +4.3 pts vs prior	NET WORKING CAPITAL ■726,949 Current Assets – Current Liabilities ▲ +538.3% vs prior	OVERDUE RECEIVABLES 0.4% ■1,287 ▼ -99.6 pts vs prior

PROFITABILITY RATIOS

Metric	Value	Metric	Value
Gross Margin	100.0%	EBIT Margin	-24.7%
EBITDA Margin	-24.7%	Net (PAT) Margin	-24.7%
Opex / Revenue	124.7%	Interest Coverage	n/a

TOP ALERTS

Severity	Period	Title	At risk
CRITICAL	2025-02	■3.60L stuck with customers over 60 days	Rs. 359,901
CRITICAL	2025-02	Customers take 252 days to pay you	Rs. 359,901
WARNING	2025-02	Cash runway down to 4.4 months	Rs. 299,340
WARNING	2025-02	15 customers gone quiet — ■5.62L at risk	Rs. 562,500
WARNING	2025-02	DSO climbed 174 days vs 2025-01	
WARNING	2025-02	Bank balance down 16% vs prior period	Rs. 41,210
CRITICAL	2025-02	Operating loss of ■9.9k	Rs. 9,890
CRITICAL	2025-02	Negative Return on Equity: -1.3%	Rs. 9,890

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