

Acuere Consultancy

Executive Summary · Q2 FY2025-26 (Jul-Sep 2025) · vs vs Q3 FY2025-26 (Oct-Dec 2025) · Figures in Full

At a glance — Revenue **₹767,000**, Net Profit **₹678,540**, Cash Runway **13.9 mo.**

KEY METRICS

| | | | |
|------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------|
| NET REVENUE ₹767,000 ▲ +6.8% vs prior | GROSS MARGIN 100.0% ₹767,000 — +0.0 pts vs prior | EBITDA ₹678,540 88.5% margin ▲ +14.8% vs prior | NET PROFIT (PAT) ₹678,540 ▲ +14.8% vs prior |
| CASH & BANK ₹410,806 bank ₹304,953 + cash ₹105,853 ▲ +4.1% vs prior | CASH RUNWAY 13.9 mo at ₹29,487/mo burn ▲ +4.6 pts vs prior | NET WORKING CAPITAL ₹599,631 Current Assets – Current Liabilities ▼ -18.8% vs prior | OVERDUE RECEIVABLES 58.0% ₹252,761 ▲ +6.2 pts vs prior |

PROFITABILITY RATIOS

| Metric | Value | Metric | Value |
|----------------|--------|-------------------|-------|
| Gross Margin | 100.0% | EBIT Margin | 88.5% |
| EBITDA Margin | 88.5% | Net (PAT) Margin | 88.5% |
| Opex / Revenue | 11.5% | Interest Coverage | n/a |

TOP ALERTS

| Severity | Period | Title | At risk |
|----------|---------|------------------------------------------|-------------|
| CRITICAL | 2025-08 | ₹2.29L stuck with customers over 60 days | Rs. 229,161 |
| CRITICAL | 2025-08 | Customers take 79 days to pay you | Rs. 488,761 |
| CRITICAL | 2025-08 | Revenue fell 52.0% vs 2025-07 | Rs. 208,000 |
| CRITICAL | 2025-09 | ₹2.29L stuck with customers over 60 days | Rs. 229,161 |
| CRITICAL | 2025-07 | ₹1.97L stuck with customers over 60 days | Rs. 197,301 |
| WARNING | 2025-08 | 15 customers gone quiet — ₹5.62L at risk | Rs. 562,500 |
| WARNING | 2025-08 | DSO climbed 36 days vs 2025-07 | |
| WARNING | 2025-07 | 15 customers gone quiet — ₹5.62L at risk | Rs. 562,500 |

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