

# Acuere Consultancy

Executive Summary · October 2025 · vs vs Q3 FY2025-26 (Oct-Dec 2025) · Figures in Full

**At a glance** — Revenue **■265,500**, Net Profit **■205,160**, Cash Runway **6.5 mo.**

## KEY METRICS

<b>NET REVENUE</b> <b>■265,500</b> ▼ -63.0% vs prior	<b>GROSS MARGIN</b> <b>100.0%</b> ■265,500 — +0.0 pts vs prior	<b>EBITDA</b> <b>■205,160</b> 77.3% margin ▼ -65.3% vs prior	<b>NET PROFIT (PAT)</b> <b>■205,160</b> ▼ -65.3% vs prior
<b>CASH &amp; BANK</b> <b>■392,286</b> bank ■186,433 + cash ■205,853 ▼ -0.6% vs prior	<b>CASH RUNWAY</b> <b>6.5 mo</b> at ■60,340/mo burn ▼ -2.8 pts vs prior	<b>NET WORKING CAPITAL</b> <b>■683,069</b> Current Assets – Current Liabilities ▼ -7.5% vs prior	<b>OVERDUE RECEIVABLES</b> <b>41.7%</b> ■224,201 ▼ -10.1 pts vs prior

## PROFITABILITY RATIOS

Metric	Value	Metric	Value
Gross Margin	100.0%	EBIT Margin	77.3%
EBITDA Margin	77.3%	Net (PAT) Margin	77.3%
Opex / Revenue	22.7%	Interest Coverage	n/a

## TOP ALERTS

Severity	Period	Title	At risk
CRITICAL	2025-10	■2.12L stuck with customers over 60 days	Rs. 212,401
WARNING	2025-10	DSO at 63 days — watch this	Rs. 537,491
WARNING	2025-10	15 customers gone quiet — ■5.62L at risk	Rs. 562,500
CRITICAL	2025-10	EBITDA margin dropped 7.4 pts (from 84.7% to 77.3%)	Rs. 19,681
SUCCESS	2025-10	Portfolio is well diversified (35 customers)	
SUCCESS	2025-10	Revenue up 51.7% vs 2025-09	

This report was generated by Finance Control Console on 25 Apr 2026, 16:33. Numbers have been scaled per the display-unit preference shown in the subtitle. Full statements, per-period comparisons, and alert audit trails are available in the web console.