

# Acuere Consultancy

Executive Summary · December 2025 · vs vs Q3 FY2024-25 (Oct-Dec 2024) · Figures in Full

**At a glance** — Revenue **■272,500**, Net Profit **■243,090**, Cash Runway **13.4 mo.**

## KEY METRICS

<b>NET REVENUE</b> <b>■272,500</b> ▼ -62.5% vs prior	<b>GROSS MARGIN</b> <b>100.0%</b> ■272,500 — +0.0 pts vs prior	<b>EBITDA</b> <b>■243,090</b> 89.2% margin ▼ -33.2% vs prior	<b>NET PROFIT (PAT)</b> <b>■243,090</b> ▼ -30.9% vs prior
<b>CASH &amp; BANK</b> <b>■394,776</b> bank ■188,923 + cash ■205,853 ▲ +62.7% vs prior	<b>CASH RUNWAY</b> <b>13.4 mo</b> at ■29,410/mo burn ▲ +11.4 pts vs prior	<b>NET WORKING CAPITAL</b> <b>■738,159</b> Current Assets – Current Liabilities ▼ -0.5% vs prior	<b>OVERDUE RECEIVABLES</b> <b>51.9%</b> ■289,101 ▼ -48.1 pts vs prior

## PROFITABILITY RATIOS

Metric	Value	Metric	Value
Gross Margin	100.0%	EBIT Margin	89.2%
EBITDA Margin	89.2%	Net (PAT) Margin	89.2%
Opex / Revenue	10.8%	Interest Coverage	n/a

## TOP ALERTS

Severity	Period	Title	At risk
CRITICAL	2025-12	■2.12L stuck with customers over 60 days	Rs. 212,401
WARNING	2025-12	DSO at 63 days — watch this	Rs. 557,551
WARNING	2025-12	15 customers gone quiet — ■5.62L at risk	Rs. 562,500
SUCCESS	2025-12	Portfolio is well diversified (35 customers)	
SUCCESS	2025-12	Revenue up 51.4% vs 2025-11	

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