

Acuere Consultancy

Executive Summary · November 2025 · vs vs Q3 FY2024-25 (Oct-Dec 2024) · Figures in Full

At a glance — Revenue **■180,000**, Net Profit **■143,000**, Cash Runway **10.2 mo.**

KEY METRICS

NET REVENUE ■180,000 ▼ -75.3% vs prior	GROSS MARGIN 100.0% ■180,000 — +0.0 pts vs prior	EBITDA ■143,000 79.4% margin ▼ -60.7% vs prior	NET PROFIT (PAT) ■143,000 ▼ -59.3% vs prior
CASH & BANK ■375,786 bank ■169,933 + cash ■205,853 ▲ +54.8% vs prior	CASH RUNWAY 10.2 mo at ■37,000/mo burn ▲ +8.2 pts vs prior	NET WORKING CAPITAL ■673,069 Current Assets – Current Liabilities ▼ -9.3% vs prior	OVERDUE RECEIVABLES 42.2% ■224,201 ▼ -57.8 pts vs prior

PROFITABILITY RATIOS

Metric	Value	Metric	Value
Gross Margin	100.0%	EBIT Margin	79.4%
EBITDA Margin	79.4%	Net (PAT) Margin	79.4%
Opex / Revenue	20.6%	Interest Coverage	n/a

TOP ALERTS

Severity	Period	Title	At risk
CRITICAL	2025-11	■2.24L stuck with customers over 60 days	Rs. 224,201
CRITICAL	2025-11	Customers take 88 days to pay you	Rs. 531,001
CRITICAL	2025-11	Revenue fell 32.2% vs 2025-10	Rs. 85,500
WARNING	2025-11	15 customers gone quiet — ■5.62L at risk	Rs. 562,500
WARNING	2025-11	DSO climbed 26 days vs 2025-10	
SUCCESS	2025-11	Portfolio is well diversified (35 customers)	

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