

Acuere Consultancy

Executive Summary · February 2026 · vs vs Q2 FY2025-26 (Jul-Sep 2025) · Figures in Full

At a glance — Revenue **■358,500**, Net Profit **■297,180**, Cash Runway **8.4 mo.**

KEY METRICS

NET REVENUE ■358,500 ▼ -53.3% vs prior	GROSS MARGIN 100.0% ■358,500 — +0.0 pts vs prior	EBITDA ■309,289 86.3% margin ▼ -54.4% vs prior	NET PROFIT (PAT) ■297,180 ▼ -56.2% vs prior
CASH & BANK ■413,724 bank ■157,871 + cash ■255,853 ▲ +0.7% vs prior	CASH RUNWAY 8.4 mo at ■49,211/mo burn ▼ -5.5 pts vs prior	NET WORKING CAPITAL ■643,558 Current Assets – Current Liabilities ▲ +7.3% vs prior	OVERDUE RECEIVABLES 36.9% ■223,400 ▼ -21.1 pts vs prior

PROFITABILITY RATIOS

Metric	Value	Metric	Value
Gross Margin	100.0%	EBIT Margin	86.3%
EBITDA Margin	86.3%	Net (PAT) Margin	82.9%
Opex / Revenue	13.7%	Interest Coverage	n/a

TOP ALERTS

Severity	Period	Title	At risk
CRITICAL	2026-02	■1.82L stuck with customers over 60 days	Rs. 182,100
WARNING	2026-02	15 customers gone quiet — ■5.62L at risk	Rs. 562,500
WARNING	2026-02	Bank balance down 11% vs prior period	Rs. 53,720
SUCCESS	2026-02	Portfolio is well diversified (35 customers)	
SUCCESS	2026-02	Revenue up 77.0% vs 2026-01	

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