

# Acuere Consultancy

Executive Summary · Q2 FY2024-25 (Jul-Sep 2024) · Figures in Full

**At a glance** — Revenue **₹863,000**, Net Profit **₹377,262**, Cash Runway **1.8 mo.**

## KEY METRICS

<b>NET REVENUE</b> <b>₹863,000</b>	<b>GROSS MARGIN</b> <b>100.0%</b> <small>₹863,000</small>	<b>EBITDA</b> <b>₹377,262</b> <small>43.7% margin</small>	<b>NET PROFIT (PAT)</b> <b>₹377,262</b>
<b>CASH &amp; BANK</b> <b>₹289,204</b> <small>bank ₹182,151 + cash ₹107,053</small>	<b>CASH RUNWAY</b> <b>1.8 mo</b> <small>at ₹161,913/mo burn</small>	<b>NET WORKING CAPITAL</b> <b>₹538,373</b> <small>Current Assets – Current Liabilities</small>	<b>OVERDUE RECEIVABLES</b> <b>100.0%</b> <small>₹262,701</small>

## PROFITABILITY RATIOS

Metric	Value	Metric	Value
Gross Margin	100.0%	EBIT Margin	43.7%
EBITDA Margin	43.7%	Net (PAT) Margin	43.7%
Opex / Revenue	56.3%	Interest Coverage	n/a

## TOP ALERTS

Severity	Period	Title	At risk
CRITICAL	2024-08	Cash runway only 1.3 months	Rs. 711,600
CRITICAL	2024-08	₹1.98L stuck with customers over 60 days	Rs. 197,801
CRITICAL	2024-07	Cash runway only 2.8 months	Rs. 132,000
CRITICAL	2024-07	₹1.98L stuck with customers over 60 days	Rs. 198,301
CRITICAL	2024-07	Bank balance dropped 48% in one period	Rs. 114,700
CRITICAL	2024-09	Cash runway only 1.4 months	Rs. 613,614
CRITICAL	2024-09	₹2.63L stuck with customers over 60 days	Rs. 262,701
CRITICAL	2024-08	EBITDA margin dropped 36.0 pts (from 74.1% to 38.1%)	Rs. 138,071

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