

Acuere Consultancy

Executive Summary · December 2025 · vs vs Q2 FY2024-25 (Jul-Sep 2024) · Figures in Full

At a glance — Revenue **■272,500**, Net Profit **■243,090**, Cash Runway **13.4 mo.**

KEY METRICS

NET REVENUE ■272,500 ▼ -68.4% vs prior	GROSS MARGIN 100.0% ■272,500 — +0.0 pts vs prior	EBITDA ■243,090 89.2% margin ▼ -35.6% vs prior	NET PROFIT (PAT) ■243,090 ▼ -35.6% vs prior
CASH & BANK ■394,776 bank ■188,923 + cash ■205,853 ▲ +36.5% vs prior	CASH RUNWAY 13.4 mo at ■29,410/mo burn ▲ +11.6 pts vs prior	NET WORKING CAPITAL ■738,159 Current Assets – Current Liabilities ▲ +37.1% vs prior	OVERDUE RECEIVABLES 51.9% ■289,101 ▼ -48.1 pts vs prior

PROFITABILITY RATIOS

Metric	Value	Metric	Value
Gross Margin	100.0%	EBIT Margin	89.2%
EBITDA Margin	89.2%	Net (PAT) Margin	89.2%
Opex / Revenue	10.8%	Interest Coverage	n/a

TOP ALERTS

Severity	Period	Title	At risk
CRITICAL	2025-12	■2.12L stuck with customers over 60 days	Rs. 212,401
WARNING	2025-12	DSO at 63 days — watch this	Rs. 557,551
WARNING	2025-12	15 customers gone quiet — ■5.62L at risk	Rs. 562,500
SUCCESS	2025-12	Portfolio is well diversified (35 customers)	
SUCCESS	2025-12	Revenue up 51.4% vs 2025-11	

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