

# Acuere Consultancy

Executive Summary · September 2025 · vs vs Q2 FY2024-25 (Jul-Sep 2024) · Figures in Full

**At a glance** — Revenue **■175,000**, Net Profit **■148,200**, Cash Runway **15.3 mo.**

## KEY METRICS

<b>NET REVENUE</b> <b>■175,000</b> ▼ -79.7% vs prior	<b>GROSS MARGIN</b> <b>100.0%</b> ■175,000 — +0.0 pts vs prior	<b>EBITDA</b> <b>■148,200</b> 84.7% margin ▼ -60.7% vs prior	<b>NET PROFIT (PAT)</b> <b>■148,200</b> ▼ -60.7% vs prior
<b>CASH &amp; BANK</b> <b>■410,806</b> bank ■304,953 + cash ■105,853 ▲ +42.0% vs prior	<b>CASH RUNWAY</b> <b>15.3 mo</b> at ■26,800/mo burn ▲ +13.5 pts vs prior	<b>NET WORKING CAPITAL</b> <b>■599,631</b> Current Assets – Current Liabilities ▲ +11.4% vs prior	<b>OVERDUE RECEIVABLES</b> <b>58.0%</b> ■252,761 ▼ -42.0 pts vs prior

## PROFITABILITY RATIOS

Metric	Value	Metric	Value
Gross Margin	100.0%	EBIT Margin	84.7%
EBITDA Margin	84.7%	Net (PAT) Margin	84.7%
Opex / Revenue	15.3%	Interest Coverage	n/a

## TOP ALERTS

Severity	Period	Title	At risk
CRITICAL	2025-09	■2.29L stuck with customers over 60 days	Rs. 229,161
WARNING	2025-09	DSO at 75 days — watch this	Rs. 435,661
WARNING	2025-09	15 customers gone quiet — ■5.62L at risk	Rs. 562,500
SUCCESS	2025-09	Portfolio is well diversified (35 customers)	

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