

Acuere Consultancy

Executive Summary · July 2025 · vs vs Q2 FY2024-25 (Jul-Sep 2024) · Figures in Full

At a glance — Revenue **■400,000**, Net Profit **■368,120**, Cash Runway **6.7 mo.**

KEY METRICS

NET REVENUE ■400,000 ▼ -53.7% vs prior	GROSS MARGIN 100.0% ■400,000 — +0.0 pts vs prior	EBITDA ■368,120 92.0% margin ▼ -2.4% vs prior	NET PROFIT (PAT) ■368,120 ▼ -2.4% vs prior
CASH & BANK ■213,646 bank ■157,793 + cash ■55,853 ▼ -26.1% vs prior	CASH RUNWAY 6.7 mo at ■31,880/mo burn ▲ +4.9 pts vs prior	NET WORKING CAPITAL ■448,111 Current Assets – Current Liabilities ▼ -16.8% vs prior	OVERDUE RECEIVABLES 35.8% ■197,301 ▼ -64.2 pts vs prior

PROFITABILITY RATIOS

Metric	Value	Metric	Value
Gross Margin	100.0%	EBIT Margin	92.0%
EBITDA Margin	92.0%	Net (PAT) Margin	92.0%
Opex / Revenue	8.0%	Interest Coverage	n/a

TOP ALERTS

Severity	Period	Title	At risk
CRITICAL	2025-07	■1.97L stuck with customers over 60 days	Rs. 197,301
WARNING	2025-07	15 customers gone quiet — ■5.62L at risk	Rs. 562,500
SUCCESS	2025-07	Portfolio is well diversified (35 customers)	
SUCCESS	2025-07	Revenue up 233.3% vs 2025-06	

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