

Acuere Consultancy

Executive Summary · Q1 FY2025-26 (Apr-Jun 2025) · Figures in Full

At a glance — Revenue **₹425,000**, Net Profit **₹286,135**, Cash Runway **8.2 mo.**

KEY METRICS

NET REVENUE ₹425,000	GROSS MARGIN 84.0% <small>₹357,008</small>	EBITDA ₹281,669 <small>66.3% margin</small>	NET PROFIT (PAT) ₹286,135
CASH & BANK ₹205,900 <small>bank ₹199,047 + cash ₹6,853</small>	CASH RUNWAY 8.2 mo <small>at ₹25,113/mo burn</small>	NET WORKING CAPITAL ₹146,987 <small>Current Assets – Current Liabilities</small>	OVERDUE RECEIVABLES 89.3% <small>₹197,301</small>

PROFITABILITY RATIOS

Metric	Value	Metric	Value
Gross Margin	84.0%	EBIT Margin	66.3%
EBITDA Margin	66.3%	Net (PAT) Margin	67.3%
Opex / Revenue	17.7%	Interest Coverage	n/a

TOP ALERTS

Severity	Period	Title	At risk
CRITICAL	2025-05	₹1.89L stuck with customers over 60 days	Rs. 188,801
CRITICAL	2025-04	₹2.05L stuck with customers over 60 days	Rs. 205,001
CRITICAL	2025-06	₹1.97L stuck with customers over 60 days	Rs. 197,301
CRITICAL	2025-05	EBITDA margin dropped 70.8 pts (from 94.2% to 23.4%)	Rs. 95,590
WARNING	2025-06	15 customers gone quiet — ₹5.62L at risk	Rs. 562,500
WARNING	2025-05	Cash runway down to 5.0 months	Rs. 212,890
WARNING	2025-05	15 customers gone quiet — ₹5.62L at risk	Rs. 562,500
WARNING	2025-04	15 customers gone quiet — ₹5.62L at risk	Rs. 562,500

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