

Acuere Consultancy

Executive Summary · July 2025 · vs vs Q1 FY2025-26 (Apr-Jun 2025) · Figures in Full

At a glance — Revenue **■400,000**, Net Profit **■368,120**, Cash Runway **6.7 mo.**

KEY METRICS

| | | | |
|---|--|---|--|
| NET REVENUE ■400,000 ▼ -5.9% vs prior | GROSS MARGIN 100.0% ■400,000 ▲ +16.0 pts vs prior | EBITDA ■368,120 92.0% margin ▲ +30.7% vs prior | NET PROFIT (PAT) ■368,120 ▲ +28.7% vs prior |
| CASH & BANK ■213,646 bank ■157,793 + cash ■55,853 ▲ +3.8% vs prior | CASH RUNWAY 6.7 mo at ■31,880/mo burn ▼ -1.5 pts vs prior | NET WORKING CAPITAL ■448,111 Current Assets – Current Liabilities ▲ +204.9% vs prior | OVERDUE RECEIVABLES 35.8% ■197,301 ▼ -53.5 pts vs prior |

PROFITABILITY RATIOS

| Metric | Value | Metric | Value |
|----------------|--------|-------------------|-------|
| Gross Margin | 100.0% | EBIT Margin | 92.0% |
| EBITDA Margin | 92.0% | Net (PAT) Margin | 92.0% |
| Opex / Revenue | 8.0% | Interest Coverage | n/a |

TOP ALERTS

| Severity | Period | Title | At risk |
|----------|---------|--|-------------|
| CRITICAL | 2025-07 | ■1.97L stuck with customers over 60 days | Rs. 197,301 |
| WARNING | 2025-07 | 15 customers gone quiet — ■5.62L at risk | Rs. 562,500 |
| SUCCESS | 2025-07 | Portfolio is well diversified (35 customers) | |
| SUCCESS | 2025-07 | Revenue up 233.3% vs 2025-06 | |

This report was generated by Finance Control Console on 25 Apr 2026, 18:07. Numbers have been scaled per the display-unit preference shown in the subtitle. Full statements, per-period comparisons, and alert audit trails are available in the web console.