

# Acuere Consultancy

Executive Summary · February 2026 · vs vs Q1 FY2024-25 (Apr-Jun 2024) · Figures in Full

**At a glance** — Revenue **■358,500**, Net Profit **■297,180**, Cash Runway **8.4 mo.**

## KEY METRICS

<b>NET REVENUE</b> <b>■358,500</b> ▲ +3.4% vs prior	<b>GROSS MARGIN</b> <b>100.0%</b> ■358,500 — +0.0 pts vs prior	<b>EBITDA</b> <b>■309,289</b> 86.3% margin ▲ +220.6% vs prior	<b>NET PROFIT (PAT)</b> <b>■297,180</b> ▲ +208.0% vs prior
<b>CASH &amp; BANK</b> <b>■413,724</b> bank ■157,871 + cash ■255,853 ▲ +74.1% vs prior	<b>CASH RUNWAY</b> <b>8.4 mo</b> at ■49,211/mo burn ▲ +5.6 pts vs prior	<b>NET WORKING CAPITAL</b> <b>■643,558</b> Current Assets – Current Liabilities ▲ +117.3% vs prior	<b>OVERDUE RECEIVABLES</b> <b>36.9%</b> ■223,400 ▼ -63.1 pts vs prior

## PROFITABILITY RATIOS

Metric	Value	Metric	Value
Gross Margin	100.0%	EBIT Margin	86.3%
EBITDA Margin	86.3%	Net (PAT) Margin	82.9%
Opex / Revenue	13.7%	Interest Coverage	n/a

## TOP ALERTS

Severity	Period	Title	At risk
CRITICAL	2026-02	■1.82L stuck with customers over 60 days	Rs. 182,100
WARNING	2026-02	15 customers gone quiet — ■5.62L at risk	Rs. 562,500
WARNING	2026-02	Bank balance down 11% vs prior period	Rs. 53,720
SUCCESS	2026-02	Portfolio is well diversified (35 customers)	
SUCCESS	2026-02	Revenue up 77.0% vs 2026-01	

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