

Acuere Consultancy

Executive Summary · January 2026 · vs vs Q1 FY2024-25 (Apr-Jun 2024) · Figures in Full

At a glance — Revenue **■202,500**, Net Profit **■62,719**, Cash Runway **4.5 mo.**

KEY METRICS

| | | | |
|---|---|---|--|
| NET REVENUE ■202,500 ▼ -41.6% vs prior | GROSS MARGIN 82.7% ■167,500 ▼ -17.3 pts vs prior | EBITDA ■62,719 31.0% margin ▼ -35.0% vs prior | NET PROFIT (PAT) ■62,719 ▼ -35.0% vs prior |
| CASH & BANK ■467,444 bank ■211,591 + cash ■255,853 ▲ +96.7% vs prior | CASH RUNWAY 4.5 mo at ■104,781/mo burn ▲ +1.6 pts vs prior | NET WORKING CAPITAL ■709,378 Current Assets – Current Liabilities ▲ +139.6% vs prior | OVERDUE RECEIVABLES 49.2% ■214,700 ▼ -50.8 pts vs prior |

PROFITABILITY RATIOS

| Metric | Value | Metric | Value |
|----------------|-------|-------------------|-------|
| Gross Margin | 82.7% | EBIT Margin | 31.0% |
| EBITDA Margin | 31.0% | Net (PAT) Margin | 31.0% |
| Opex / Revenue | 51.7% | Interest Coverage | n/a |

TOP ALERTS

| Severity | Period | Title | At risk |
|----------|---------|--|-------------|
| CRITICAL | 2026-01 | ■2.15L stuck with customers over 60 days | Rs. 214,700 |
| CRITICAL | 2026-01 | EBITDA margin dropped 58.2 pts (from 89.2% to 31.0%) | Rs. 117,926 |
| CRITICAL | 2026-01 | Paying vendors only every 125 days | Rs. 141,600 |
| CRITICAL | 2026-01 | Revenue fell 25.7% vs 2025-12 | Rs. 70,000 |
| WARNING | 2026-01 | Cash runway down to 4.5 months | Rs. 628,686 |
| WARNING | 2026-01 | DSO at 67 days — watch this | Rs. 435,950 |
| WARNING | 2026-01 | 15 customers gone quiet — ■5.62L at risk | Rs. 562,500 |
| SUCCESS | 2026-01 | Portfolio is well diversified (35 customers) | |

This report was generated by Finance Control Console on 25 Apr 2026, 18:08. Numbers have been scaled per the display-unit preference shown in the subtitle. Full statements, per-period comparisons, and alert audit trails are available in the web console.