

Acuere Consultancy

Executive Summary · June 2025 · vs vs Q1 FY2024-25 (Apr-Jun 2024) · Figures in Full

At a glance — Revenue **■120,000**, Net Profit **■90,070**, Cash Runway **6.9 mo.**

KEY METRICS

NET REVENUE ■120,000 ▼ -65.4% vs prior	GROSS MARGIN 100.0% ■120,000 — +0.0 pts vs prior	EBITDA ■90,070 75.1% margin ▼ -6.6% vs prior	NET PROFIT (PAT) ■90,070 ▼ -6.6% vs prior
CASH & BANK ■205,900 bank ■199,047 + cash ■6,853 ▼ -13.4% vs prior	CASH RUNWAY 6.9 mo at ■29,930/mo burn ▲ +4.0 pts vs prior	NET WORKING CAPITAL ■146,987 Current Assets – Current Liabilities ▼ -50.4% vs prior	OVERDUE RECEIVABLES 89.3% ■197,301 ▼ -10.7 pts vs prior

PROFITABILITY RATIOS

Metric	Value	Metric	Value
Gross Margin	100.0%	EBIT Margin	75.1%
EBITDA Margin	75.1%	Net (PAT) Margin	75.1%
Opex / Revenue	24.9%	Interest Coverage	n/a

TOP ALERTS

Severity	Period	Title	At risk
CRITICAL	2025-06	■1.97L stuck with customers over 60 days	Rs. 197,301
WARNING	2025-06	15 customers gone quiet — ■5.62L at risk	Rs. 562,500
SUCCESS	2025-06	Portfolio is well diversified (35 customers)	
WARNING	2025-06	Revenue down 11.1% vs 2025-05	Rs. 15,000

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