

Acuere Consultancy

Executive Summary · July 2024 · vs vs Q1 FY2024-25 (Apr-Jun 2024) · Figures in Full

At a glance — Revenue ■170,000, Net Profit ■126,000, Cash Runway **2.8 mo.**

KEY METRICS

| | | | |
|---|---|---|--|
| NET REVENUE ■ 170,000 ▼ -51.0% vs prior | GROSS MARGIN 100.0% ■170,000 — +0.0 pts vs prior | EBITDA ■ 126,000 74.1% margin ▲ +30.6% vs prior | NET PROFIT (PAT) ■ 126,000 ▲ +30.6% vs prior |
| CASH & BANK ■ 122,944 bank ■ 15,891 + cash ■ 107,053 ▼ -48.3% vs prior | CASH RUNWAY 2.8 mo at ■ 44,000/mo burn ▼ -0.1 pts vs prior | NET WORKING CAPITAL ■ 347,111 Current Assets – Current Liabilities ▲ +17.2% vs prior | OVERDUE RECEIVABLES 0.3% ■ 614 ▼ -99.7 pts vs prior |

PROFITABILITY RATIOS

| Metric | Value | Metric | Value |
|----------------|--------|-------------------|-------|
| Gross Margin | 100.0% | EBIT Margin | 74.1% |
| EBITDA Margin | 74.1% | Net (PAT) Margin | 74.1% |
| Opex / Revenue | 25.9% | Interest Coverage | n/a |

TOP ALERTS

| Severity | Period | Title | At risk |
|----------|---------|--|-------------|
| CRITICAL | 2024-07 | Cash runway only 2.8 months | Rs. 132,000 |
| CRITICAL | 2024-07 | ■1.98L stuck with customers over 60 days | Rs. 198,301 |
| CRITICAL | 2024-07 | Bank balance dropped 48% in one period | Rs. 114,700 |
| CRITICAL | 2024-07 | Revenue fell 23.3% vs 2024-06 | Rs. 51,667 |
| WARNING | 2024-07 | 15 customers gone quiet — ■5.62L at risk | Rs. 562,500 |
| WARNING | 2024-07 | DSO climbed 26 days vs 2024-06 | |
| SUCCESS | 2024-07 | Portfolio is well diversified (35 customers) | |

This report was generated by Finance Control Console on 25 Apr 2026, 18:08. Numbers have been scaled per the display-unit preference shown in the subtitle. Full statements, per-period comparisons, and alert audit trails are available in the web console.