

# Acuere Consultancy

Executive Summary · April 2024 · vs vs Q1 FY2024-25 (Apr-Jun 2024) · Figures in Full

**At a glance** — Revenue **■25,000**, Net Profit (**■55,050**), Cash Runway **1.3 mo**.

## KEY METRICS

<b>NET REVENUE</b> <b>■25,000</b> ▼ -92.8% vs prior	<b>GROSS MARGIN</b> <b>100.0%</b> ■25,000 — +0.0 pts vs prior	<b>EBITDA</b> <b>(■55,050)</b> -220.2% margin ▼ -157.1% vs prior	<b>NET PROFIT (PAT)</b> <b>(■55,050)</b> ▼ -157.1% vs prior
<b>CASH &amp; BANK</b> <b>■107,229</b> bank ■48,176 + cash ■59,053 ▼ -54.9% vs prior	<b>CASH RUNWAY</b> <b>1.3 mo</b> at ■80,050/mo burn ▼ -1.5 pts vs prior	<b>NET WORKING CAPITAL</b> <b>■217,405</b> Current Assets – Current Liabilities ▼ -26.6% vs prior	<b>OVERDUE RECEIVABLES</b> <b>0.5%</b> ■548 ▼ -99.5 pts vs prior

## PROFITABILITY RATIOS

Metric	Value	Metric	Value
Gross Margin	100.0%	EBIT Margin	-220.2%
EBITDA Margin	-220.2%	Net (PAT) Margin	-220.2%
Opex / Revenue	320.2%	Interest Coverage	n/a

## TOP ALERTS

Severity	Period	Title	At risk
CRITICAL	2024-04	■1.08L stuck with customers over 60 days	Rs. 108,401
CRITICAL	2024-04	Cash runway only 1.3 months	Rs. 240,150
CRITICAL	2024-04	Customers take 130 days to pay you	Rs. 108,401
CRITICAL	2024-04	Operating loss of ■55.0k	Rs. 55,050
CRITICAL	2024-04	Negative Return on Equity: -25.3%	Rs. 55,050
WARNING	2024-04	15 customers gone quiet — ■5.62L at risk	Rs. 562,500
INFO	2024-04	Only one period uploaded — trend views are blind	
SUCCESS	2024-04	Portfolio is well diversified (35 customers)	

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