

Acuere Consultancy

Executive Summary · H1 FY2025-26 (Apr 2025-Sep 2025) · vs vs H2 FY2025-26 (Oct 2025-Mar 2026) · Figures in Full

At a glance — Revenue **■1,192,000**, Net Profit **■964,675**, Cash Runway **15.0 mo.**

KEY METRICS

NET REVENUE ■1,192,000 ▼ -27.4% vs prior	GROSS MARGIN 94.3% ■1,124,008 ▲ +3.7 pts vs prior	EBITDA ■960,209 80.6% margin ▼ -13.6% vs prior	NET PROFIT (PAT) ■964,675 ▼ -12.2% vs prior
CASH & BANK ■410,806 bank ■304,953 + cash ■105,853 ▼ -22.9% vs prior	CASH RUNWAY 15.0 mo at ■27,300/mo burn ▲ +6.5 pts vs prior	NET WORKING CAPITAL ■599,631 Current Assets – Current Liabilities ▲ +23.4% vs prior	OVERDUE RECEIVABLES 58.0% ■252,761 ▼ -21.7 pts vs prior

PROFITABILITY RATIOS

Metric	Value	Metric	Value
Gross Margin	94.3%	EBIT Margin	80.6%
EBITDA Margin	80.6%	Net (PAT) Margin	80.9%
Opex / Revenue	13.7%	Interest Coverage	n/a

TOP ALERTS

Severity	Period	Title	At risk
CRITICAL	2025-05	■1.89L stuck with customers over 60 days	Rs. 188,801
CRITICAL	2025-04	■2.05L stuck with customers over 60 days	Rs. 205,001
CRITICAL	2025-08	■2.29L stuck with customers over 60 days	Rs. 229,161
CRITICAL	2025-08	Customers take 79 days to pay you	Rs. 488,761
CRITICAL	2025-08	Revenue fell 52.0% vs 2025-07	Rs. 208,000
CRITICAL	2025-06	■1.97L stuck with customers over 60 days	Rs. 197,301
CRITICAL	2025-09	■2.29L stuck with customers over 60 days	Rs. 229,161
CRITICAL	2025-05	EBITDA margin dropped 70.8 pts (from 94.2% to 23.4%)	Rs. 95,590

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