

# Acuere Consultancy

Executive Summary · Q4 FY2024-25 (Jan-Mar 2025) · vs vs H1 FY2024-25 (Apr 2024-Sep 2024) · Figures in Full

**At a glance** — Revenue **■345,000**, Net Profit (**■761,356**), Cash Runway **0.1 mo**.

## KEY METRICS

<b>NET REVENUE</b> <b>■345,000</b> ▼ -71.5% vs prior	<b>GROSS MARGIN</b> <b>59.4%</b> ■205,000 ▼ -40.6 pts vs prior	<b>EBITDA</b> <b>(■768,840)</b> -222.9% margin ▼ -262.3% vs prior	<b>NET PROFIT (PAT)</b> <b>(■761,356)</b> ▼ -260.7% vs prior
<b>CASH &amp; BANK</b> <b>■39,591</b> bank ■32,738 + cash ■6,853 ▼ -86.3% vs prior	<b>CASH RUNWAY</b> <b>0.1 mo</b> at ■324,613/mo burn ▼ -2.2 pts vs prior	<b>NET WORKING CAPITAL</b> <b>■113,889</b> Current Assets – Current Liabilities ▼ -78.8% vs prior	<b>OVERDUE RECEIVABLES</b> <b>100.0%</b> ■304,201 — +0.0 pts vs prior

## PROFITABILITY RATIOS

Metric	Value	Metric	Value
Gross Margin	59.4%	EBIT Margin	-224.0%
EBITDA Margin	-222.9%	Net (PAT) Margin	-220.7%
Opex / Revenue	282.3%	Interest Coverage	-1191.0x

## TOP ALERTS

Severity	Period	Title	At risk
CRITICAL	2025-02	■3.60L stuck with customers over 60 days	Rs. 359,901
CRITICAL	2025-01	■4.13L stuck with customers over 60 days	Rs. 412,501
CRITICAL	2025-01	Customers take 78 days to pay you	Rs. 412,501
CRITICAL	2025-03	■3.04L stuck with customers over 60 days	Rs. 304,201
CRITICAL	2025-02	Customers take 252 days to pay you	Rs. 359,901
CRITICAL	2025-03	Cash runway only 0.0 months	Rs. 2,623,500
CRITICAL	2025-03	Operating loss of ■8.74L	Rs. 874,500
CRITICAL	2025-03	Segment 'Maharashtra' is losing money	Rs. 644,191

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