

# Acuere Consultancy

Executive Summary · Last 6 months · vs vs H1 FY2024-25 (Apr 2024-Sep 2024) · Figures in Full

**At a glance** — Revenue **■1,641,500**, Net Profit **■1,098,456**, Cash Runway **8.5 mo.**

## KEY METRICS

<b>NET REVENUE</b> <b>■1,641,500</b> ▲ +35.7% vs prior	<b>GROSS MARGIN</b> <b>90.6%</b> ■1,486,500 ▼ -9.4 pts vs prior	<b>EBITDA</b> <b>■1,111,214</b> 67.7% margin ▲ +134.6% vs prior	<b>NET PROFIT (PAT)</b> <b>■1,098,456</b> ▲ +131.9% vs prior
<b>CASH &amp; BANK</b> <b>■532,860</b> bank ■277,007 + cash ■255,853 ▲ +84.3% vs prior	<b>CASH RUNWAY</b> <b>8.5 mo</b> at ■62,548/mo burn ▲ +6.2 pts vs prior	<b>NET WORKING CAPITAL</b> <b>■486,059</b> Current Assets – Current Liabilities ▼ -9.7% vs prior	<b>OVERDUE RECEIVABLES</b> <b>79.7%</b> ■335,379 ▼ -20.3 pts vs prior

## PROFITABILITY RATIOS

Metric	Value	Metric	Value
Gross Margin	90.6%	EBIT Margin	67.7%
EBITDA Margin	67.7%	Net (PAT) Margin	66.9%
Opex / Revenue	22.9%	Interest Coverage	1712.2x

## TOP ALERTS

Severity	Period	Title	At risk
CRITICAL	2026-02	■1.82L stuck with customers over 60 days	Rs. 182,100
CRITICAL	2025-11	■2.24L stuck with customers over 60 days	Rs. 224,201
CRITICAL	2025-11	Customers take 88 days to pay you	Rs. 531,001
CRITICAL	2026-01	■2.15L stuck with customers over 60 days	Rs. 214,700
CRITICAL	2026-01	EBITDA margin dropped 58.2 pts (from 89.2% to 31.0%)	Rs. 117,926
CRITICAL	2026-01	Paying vendors only every 125 days	Rs. 141,600
CRITICAL	2025-10	■2.12L stuck with customers over 60 days	Rs. 212,401
CRITICAL	2025-12	■2.12L stuck with customers over 60 days	Rs. 212,401

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