

Acuere Consultancy

Executive Summary · December 2024 · vs vs H1 FY2024-25 (Apr 2024-Sep 2024) · Figures in Full

At a glance — Revenue **■215,000**, Net Profit **■166,250**, Cash Runway **5.0 mo.**

KEY METRICS

| | | | |
|--|--|--|---|
| NET REVENUE ■215,000 ▼ -82.2% vs prior | GROSS MARGIN 100.0% ■215,000 — +0.0 pts vs prior | EBITDA ■166,350 77.4% margin ▼ -64.9% vs prior | NET PROFIT (PAT) ■166,250 ▼ -64.9% vs prior |
| CASH & BANK ■242,690 bank ■35,637 + cash ■207,053 ▼ -16.1% vs prior | CASH RUNWAY 5.0 mo at ■48,650/mo burn ▲ +2.6 pts vs prior | NET WORKING CAPITAL ■742,029 Current Assets – Current Liabilities ▲ +37.8% vs prior | OVERDUE RECEIVABLES 0.2% ■957 ▼ -99.8 pts vs prior |

PROFITABILITY RATIOS

| Metric | Value | Metric | Value |
|----------------|--------|-------------------|---------|
| Gross Margin | 100.0% | EBIT Margin | 77.4% |
| EBITDA Margin | 77.4% | Net (PAT) Margin | 77.3% |
| Opex / Revenue | 22.6% | Interest Coverage | 1663.5x |

TOP ALERTS

| Severity | Period | Title | At risk |
|----------|---------|--|-------------|
| CRITICAL | 2024-12 | ■3.84L stuck with customers over 60 days | Rs. 383,501 |
| CRITICAL | 2024-12 | Revenue fell 23.9% vs 2024-11 | Rs. 67,500 |
| WARNING | 2024-12 | Cash runway down to 5.0 months | Rs. 291,900 |
| WARNING | 2024-12 | 15 customers gone quiet — ■5.62L at risk | Rs. 562,500 |
| WARNING | 2024-12 | DSO climbed 31 days vs 2024-11 | |
| WARNING | 2024-12 | Bank balance down 14% vs prior period | Rs. 38,874 |
| SUCCESS | 2024-12 | Portfolio is well diversified (35 customers) | |

This report was generated by Finance Control Console on 25 Apr 2026, 21:10. Numbers have been scaled per the display-unit preference shown in the subtitle. Full statements, per-period comparisons, and alert audit trails are available in the web console.