

Acuere Consultancy

Executive Summary · FY2025-26 YTD · Figures in Full

At a glance — Revenue **■2,833,500**, Net Profit **■2,063,131**, Cash Runway **11.9 mo.**

KEY METRICS

NET REVENUE ■2,833,500	GROSS MARGIN 92.1% <small>■2,610,508</small>	EBITDA ■2,071,423 <small>73.1% margin</small>	NET PROFIT (PAT) ■2,063,131
CASH & BANK ■532,860 <small>bank ■277,007 + cash ■255,853</small>	CASH RUNWAY 11.9 mo <small>at ■44,924/mo burn</small>	NET WORKING CAPITAL ■486,059 <small>Current Assets – Current Liabilities</small>	OVERDUE RECEIVABLES 79.7% <small>■335,379</small>

PROFITABILITY RATIOS

Metric	Value	Metric	Value
Gross Margin	92.1%	EBIT Margin	73.1%
EBITDA Margin	73.1%	Net (PAT) Margin	72.8%
Opex / Revenue	19.0%	Interest Coverage	3191.7x

TOP ALERTS

Severity	Period	Title	At risk
CRITICAL	2026-02	■1.82L stuck with customers over 60 days	Rs. 182,100
CRITICAL	2025-05	■1.89L stuck with customers over 60 days	Rs. 188,801
CRITICAL	2025-11	■2.24L stuck with customers over 60 days	Rs. 224,201
CRITICAL	2025-11	Customers take 88 days to pay you	Rs. 531,001
CRITICAL	2026-01	■2.15L stuck with customers over 60 days	Rs. 214,700
CRITICAL	2026-01	EBITDA margin dropped 58.2 pts (from 89.2% to 31.0%)	Rs. 117,926
CRITICAL	2026-01	Paying vendors only every 125 days	Rs. 141,600
CRITICAL	2025-10	■2.12L stuck with customers over 60 days	Rs. 212,401

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