

Acuere Consultancy

Executive Summary · Q2 FY2025-26 (Jul-Sep 2025) · vs vs FY2025-26 · Figures in Full

At a glance — Revenue **■767,000**, Net Profit **■678,540**, Cash Runway **13.9 mo.**

KEY METRICS

NET REVENUE ■767,000 ▼ -72.9% vs prior	GROSS MARGIN 100.0% ■767,000 ▲ +7.9 pts vs prior	EBITDA ■678,540 88.5% margin ▼ -67.2% vs prior	NET PROFIT (PAT) ■678,540 ▼ -67.1% vs prior
CASH & BANK ■410,806 bank ■304,953 + cash ■105,853 ▼ -22.9% vs prior	CASH RUNWAY 13.9 mo at ■29,487/mo burn ▲ +2.1 pts vs prior	NET WORKING CAPITAL ■599,631 Current Assets – Current Liabilities ▲ +23.4% vs prior	OVERDUE RECEIVABLES 58.0% ■252,761 ▼ -21.7 pts vs prior

PROFITABILITY RATIOS

Metric	Value	Metric	Value
Gross Margin	100.0%	EBIT Margin	88.5%
EBITDA Margin	88.5%	Net (PAT) Margin	88.5%
Opex / Revenue	11.5%	Interest Coverage	n/a

TOP ALERTS

Severity	Period	Title	At risk
CRITICAL	2025-08	■2.29L stuck with customers over 60 days	Rs. 229,161
CRITICAL	2025-08	Customers take 79 days to pay you	Rs. 488,761
CRITICAL	2025-08	Revenue fell 52.0% vs 2025-07	Rs. 208,000
CRITICAL	2025-09	■2.29L stuck with customers over 60 days	Rs. 229,161
CRITICAL	2025-07	■1.97L stuck with customers over 60 days	Rs. 197,301
WARNING	2025-08	15 customers gone quiet — ■5.62L at risk	Rs. 562,500
WARNING	2025-08	DSO climbed 36 days vs 2025-07	
WARNING	2025-07	15 customers gone quiet — ■5.62L at risk	Rs. 562,500

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