

# Acuere Consultancy

Executive Summary · April 2024 · vs vs FY2025-26 · Figures in Full

**At a glance** — Revenue ■25,000, Net Profit ■55,050, Cash Runway **1.3 mo.**

## KEY METRICS

<b>NET REVENUE</b> <span style="font-size: 1.2em;">■</span> <b>25,000</b> ▼ -99.1% vs prior	<b>GROSS MARGIN</b> <span style="font-size: 1.2em;">100.0%</span> ■25,000 ▲ +7.9 pts vs prior	<b>EBITDA</b> <span style="font-size: 1.2em;">(■)55,050</span> -220.2% margin ▼ -102.7% vs prior	<b>NET PROFIT (PAT)</b> <span style="font-size: 1.2em;">(■)55,050</span> ▼ -102.7% vs prior
<b>CASH &amp; BANK</b> <span style="font-size: 1.2em;">■</span> <b>107,229</b> bank ■48,176 + cash ■59,053 ▼ -79.9% vs prior	<b>CASH RUNWAY</b> <span style="font-size: 1.2em;">1.3 mo</span> at ■80,050/mo burn ▼ -10.5 pts vs prior	<b>NET WORKING CAPITAL</b> <span style="font-size: 1.2em;">■</span> <b>217,405</b> Current Assets – Current Liabilities ▼ -55.3% vs prior	<b>OVERDUE RECEIVABLES</b> <span style="font-size: 1.2em;">0.5%</span> ■548 ▼ -79.2 pts vs prior

## PROFITABILITY RATIOS

Metric	Value	Metric	Value
Gross Margin	100.0%	EBIT Margin	-220.2%
EBITDA Margin	-220.2%	Net (PAT) Margin	-220.2%
Opex / Revenue	320.2%	Interest Coverage	n/a

## TOP ALERTS

Severity	Period	Title	At risk
CRITICAL	2024-04	■1.08L stuck with customers over 60 days	Rs. 108,401
CRITICAL	2024-04	Cash runway only 1.3 months	Rs. 240,150
CRITICAL	2024-04	Customers take 130 days to pay you	Rs. 108,401
CRITICAL	2024-04	Operating loss of ■55.0k	Rs. 55,050
CRITICAL	2024-04	Negative Return on Equity: -25.3%	Rs. 55,050
WARNING	2024-04	15 customers gone quiet — ■5.62L at risk	Rs. 562,500
INFO	2024-04	Only one period uploaded — trend views are blind	
SUCCESS	2024-04	Portfolio is well diversified (35 customers)	

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