

# Acuere Consultancy

Executive Summary · H1 FY2025-26 (Apr 2025-Sep 2025) · vs vs FY2024-25 · Figures in Full

**At a glance** — Revenue **■1,192,000**, Net Profit **■964,675**, Cash Runway **15.0 mo.**

## KEY METRICS

<b>NET REVENUE</b> <b>■1,192,000</b> ▼ -47.8% vs prior	<b>GROSS MARGIN</b> <b>94.3%</b> ■1,124,008 ▲ +0.4 pts vs prior	<b>EBITDA</b> <b>■960,209</b> 80.6% margin ▲ +1291.4% vs prior	<b>NET PROFIT (PAT)</b> <b>■964,675</b> ▲ +1403.9% vs prior
<b>CASH &amp; BANK</b> <b>■410,806</b> bank ■304,953 + cash ■105,853 ▲ +937.6% vs prior	<b>CASH RUNWAY</b> <b>15.0 mo</b> at ■27,300/mo burn ▲ +14.8 pts vs prior	<b>NET WORKING CAPITAL</b> <b>■599,631</b> Current Assets – Current Liabilities ▲ +426.5% vs prior	<b>OVERDUE RECEIVABLES</b> <b>58.0%</b> ■252,761 ▼ -42.0 pts vs prior

## PROFITABILITY RATIOS

Metric	Value	Metric	Value
Gross Margin	94.3%	EBIT Margin	80.6%
EBITDA Margin	80.6%	Net (PAT) Margin	80.9%
Opex / Revenue	13.7%	Interest Coverage	n/a

## TOP ALERTS

Severity	Period	Title	At risk
CRITICAL	2025-05	■1.89L stuck with customers over 60 days	Rs. 188,801
CRITICAL	2025-04	■2.05L stuck with customers over 60 days	Rs. 205,001
CRITICAL	2025-08	■2.29L stuck with customers over 60 days	Rs. 229,161
CRITICAL	2025-08	Customers take 79 days to pay you	Rs. 488,761
CRITICAL	2025-08	Revenue fell 52.0% vs 2025-07	Rs. 208,000
CRITICAL	2025-06	■1.97L stuck with customers over 60 days	Rs. 197,301
CRITICAL	2025-09	■2.29L stuck with customers over 60 days	Rs. 229,161
CRITICAL	2025-05	EBITDA margin dropped 70.8 pts (from 94.2% to 23.4%)	Rs. 95,590

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