

Acuere Consultancy

Executive Summary · H1 FY2025-26 (Apr 2025-Sep 2025) · vs vs December 2025 · Figures in Full

At a glance — Revenue **■1,192,000**, Net Profit **■964,675**, Cash Runway **15.0 mo.**

KEY METRICS

| | | | |
|--|---|--|---|
| NET REVENUE ■1,192,000 ▲ +337.4% vs prior | GROSS MARGIN 94.3% ■1,124,008 ▼ -5.7 pts vs prior | EBITDA ■960,209 80.6% margin ▲ +295.0% vs prior | NET PROFIT (PAT) ■964,675 ▲ +296.8% vs prior |
| CASH & BANK ■410,806 bank ■304,953 + cash ■105,853 ▲ +4.1% vs prior | CASH RUNWAY 15.0 mo at ■27,300/mo burn ▲ +1.6 pts vs prior | NET WORKING CAPITAL ■599,631 Current Assets – Current Liabilities ▼ -18.8% vs prior | OVERDUE RECEIVABLES 58.0% ■252,761 ▲ +6.2 pts vs prior |

PROFITABILITY RATIOS

| Metric | Value | Metric | Value |
|----------------|-------|-------------------|-------|
| Gross Margin | 94.3% | EBIT Margin | 80.6% |
| EBITDA Margin | 80.6% | Net (PAT) Margin | 80.9% |
| Opex / Revenue | 13.7% | Interest Coverage | n/a |

TOP ALERTS

| Severity | Period | Title | At risk |
|----------|---------|--|-------------|
| CRITICAL | 2025-05 | ■1.89L stuck with customers over 60 days | Rs. 188,801 |
| CRITICAL | 2025-04 | ■2.05L stuck with customers over 60 days | Rs. 205,001 |
| CRITICAL | 2025-08 | ■2.29L stuck with customers over 60 days | Rs. 229,161 |
| CRITICAL | 2025-08 | Customers take 79 days to pay you | Rs. 488,761 |
| CRITICAL | 2025-08 | Revenue fell 52.0% vs 2025-07 | Rs. 208,000 |
| CRITICAL | 2025-06 | ■1.97L stuck with customers over 60 days | Rs. 197,301 |
| CRITICAL | 2025-09 | ■2.29L stuck with customers over 60 days | Rs. 229,161 |
| CRITICAL | 2025-05 | EBITDA margin dropped 70.8 pts (from 94.2% to 23.4%) | Rs. 95,590 |

This report was generated by Finance Control Console on 25 Apr 2026, 18:07. Numbers have been scaled per the display-unit preference shown in the subtitle. Full statements, per-period comparisons, and alert audit trails are available in the web console.