

# Acuere Consultancy

Executive Summary · Q2 FY2025-26 (Jul-Sep 2025) · vs vs November 2025 · Figures in Full

**At a glance** — Revenue **■767,000**, Net Profit **■678,540**, Cash Runway **13.9 mo.**

## KEY METRICS

<b>NET REVENUE</b> <b>■767,000</b> ▲ +326.1% vs prior	<b>GROSS MARGIN</b> <b>100.0%</b> ■767,000 — +0.0 pts vs prior	<b>EBITDA</b> <b>■678,540</b> 88.5% margin ▲ +374.5% vs prior	<b>NET PROFIT (PAT)</b> <b>■678,540</b> ▲ +374.5% vs prior
<b>CASH &amp; BANK</b> <b>■410,806</b> bank ■304,953 + cash ■105,853 ▲ +9.3% vs prior	<b>CASH RUNWAY</b> <b>13.9 mo</b> at ■29,487/mo burn ▲ +3.8 pts vs prior	<b>NET WORKING CAPITAL</b> <b>■599,631</b> Current Assets – Current Liabilities ▼ -10.9% vs prior	<b>OVERDUE RECEIVABLES</b> <b>58.0%</b> ■252,761 ▲ +15.8 pts vs prior

## PROFITABILITY RATIOS

Metric	Value	Metric	Value
Gross Margin	100.0%	EBIT Margin	88.5%
EBITDA Margin	88.5%	Net (PAT) Margin	88.5%
Opex / Revenue	11.5%	Interest Coverage	n/a

## TOP ALERTS

Severity	Period	Title	At risk
CRITICAL	2025-08	■2.29L stuck with customers over 60 days	Rs. 229,161
CRITICAL	2025-08	Customers take 79 days to pay you	Rs. 488,761
CRITICAL	2025-08	Revenue fell 52.0% vs 2025-07	Rs. 208,000
CRITICAL	2025-09	■2.29L stuck with customers over 60 days	Rs. 229,161
CRITICAL	2025-07	■1.97L stuck with customers over 60 days	Rs. 197,301
WARNING	2025-08	15 customers gone quiet — ■5.62L at risk	Rs. 562,500
WARNING	2025-08	DSO climbed 36 days vs 2025-07	
WARNING	2025-07	15 customers gone quiet — ■5.62L at risk	Rs. 562,500

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