

# Acuere Consultancy

Executive Summary · September 2025 · vs vs November 2025 · Figures in Full

**At a glance** — Revenue **■175,000**, Net Profit **■148,200**, Cash Runway **15.3 mo.**

## KEY METRICS

<b>NET REVENUE</b> <b>■175,000</b> ▼ <b>-2.8%</b> vs prior	<b>GROSS MARGIN</b> <b>100.0%</b> ■175,000 — <b>+0.0 pts</b> vs prior	<b>EBITDA</b> <b>■148,200</b> 84.7% margin ▲ <b>+3.6%</b> vs prior	<b>NET PROFIT (PAT)</b> <b>■148,200</b> ▲ <b>+3.6%</b> vs prior
<b>CASH &amp; BANK</b> <b>■410,806</b> bank ■304,953 + cash ■105,853 ▲ <b>+9.3%</b> vs prior	<b>CASH RUNWAY</b> <b>15.3 mo</b> at ■26,800/mo burn ▲ <b>+5.2 pts</b> vs prior	<b>NET WORKING CAPITAL</b> <b>■599,631</b> Current Assets – Current Liabilities ▼ <b>-10.9%</b> vs prior	<b>OVERDUE RECEIVABLES</b> <b>58.0%</b> ■252,761 ▲ <b>+15.8 pts</b> vs prior

## PROFITABILITY RATIOS

Metric	Value	Metric	Value
Gross Margin	100.0%	EBIT Margin	84.7%
EBITDA Margin	84.7%	Net (PAT) Margin	84.7%
Opex / Revenue	15.3%	Interest Coverage	n/a

## TOP ALERTS

Severity	Period	Title	At risk
<b>CRITICAL</b>	2025-09	■2.29L stuck with customers over 60 days	Rs. 229,161
<b>WARNING</b>	2025-09	DSO at 75 days — watch this	Rs. 435,661
<b>WARNING</b>	2025-09	15 customers gone quiet — ■5.62L at risk	Rs. 562,500
<b>SUCCESS</b>	2025-09	Portfolio is well diversified (35 customers)	

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