

# Acuere Consultancy

Executive Summary · October 2025 · Figures in Full

**At a glance** — Revenue **■265,500**, Net Profit **■205,160**, Cash Runway **6.5 mo.**

## KEY METRICS

<b>NET REVENUE</b> ■265,500	<b>GROSS MARGIN</b> 100.0% ■265,500	<b>EBITDA</b> ■205,160 77.3% margin	<b>NET PROFIT (PAT)</b> ■205,160
<b>CASH &amp; BANK</b> ■392,286 bank ■186,433 + cash ■205,853	<b>CASH RUNWAY</b> 6.5 mo at ■60,340/mo burn	<b>NET WORKING CAPITAL</b> ■683,069 Current Assets – Current Liabilities	<b>OVERDUE RECEIVABLES</b> 41.7% ■224,201

## PROFITABILITY RATIOS

Metric	Value	Metric	Value
Gross Margin	100.0%	EBIT Margin	77.3%
EBITDA Margin	77.3%	Net (PAT) Margin	77.3%
Opex / Revenue	22.7%	Interest Coverage	n/a

## TOP ALERTS

Severity	Period	Title	At risk
CRITICAL	2025-10	■2.12L stuck with customers over 60 days	Rs. 212,401
WARNING	2025-10	DSO at 63 days — watch this	Rs. 537,491
WARNING	2025-10	15 customers gone quiet — ■5.62L at risk	Rs. 562,500
CRITICAL	2025-10	EBITDA margin dropped 7.4 pts (from 84.7% to 77.3%)	Rs. 19,681
SUCCESS	2025-10	Portfolio is well diversified (35 customers)	
SUCCESS	2025-10	Revenue up 51.7% vs 2025-09	

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