

Acuere Consultancy

Executive Summary · Q3 FY2025-26 (Oct-Dec 2025) · vs vs September 2025 · Figures in Full

At a glance — Revenue **₹718,000**, Net Profit **₹591,250**, Cash Runway **9.3 mo.**

KEY METRICS

| | | | |
|--|--|--|---|
| NET REVENUE ₹718,000 ▲ +310.3% vs prior | GROSS MARGIN 100.0% ₹718,000 — +0.0 pts vs prior | EBITDA ₹591,250 82.3% margin ▲ +299.0% vs prior | NET PROFIT (PAT) ₹591,250 ▲ +299.0% vs prior |
| CASH & BANK ₹394,776 bank ₹188,923 + cash ₹205,853 ▼ -3.9% vs prior | CASH RUNWAY 9.3 mo at ₹42,250/mo burn ▼ -6.0 pts vs prior | NET WORKING CAPITAL ₹738,159 Current Assets – Current Liabilities ▲ +23.1% vs prior | OVERDUE RECEIVABLES 51.9% ₹289,101 ▼ -6.2 pts vs prior |

PROFITABILITY RATIOS

| Metric | Value | Metric | Value |
|----------------|--------|-------------------|-------|
| Gross Margin | 100.0% | EBIT Margin | 82.3% |
| EBITDA Margin | 82.3% | Net (PAT) Margin | 82.3% |
| Opex / Revenue | 17.7% | Interest Coverage | n/a |

TOP ALERTS

| Severity | Period | Title | At risk |
|----------|---------|--|-------------|
| CRITICAL | 2025-11 | ₹2.24L stuck with customers over 60 days | Rs. 224,201 |
| CRITICAL | 2025-11 | Customers take 88 days to pay you | Rs. 531,001 |
| CRITICAL | 2025-10 | ₹2.12L stuck with customers over 60 days | Rs. 212,401 |
| CRITICAL | 2025-12 | ₹2.12L stuck with customers over 60 days | Rs. 212,401 |
| CRITICAL | 2025-11 | Revenue fell 32.2% vs 2025-10 | Rs. 85,500 |
| WARNING | 2025-11 | 15 customers gone quiet — ₹5.62L at risk | Rs. 562,500 |
| WARNING | 2025-11 | DSO climbed 26 days vs 2025-10 | |
| WARNING | 2025-10 | DSO at 63 days — watch this | Rs. 537,491 |

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