

Acuere Consultancy

Executive Summary · February 2026 · vs vs September 2025 · Figures in Full

At a glance — Revenue **■358,500**, Net Profit **■297,180**, Cash Runway **8.4 mo.**

KEY METRICS

| | | | |
|------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------|
| NET REVENUE ■358,500 ▲ +104.9% vs prior | GROSS MARGIN 100.0% ■358,500 — +0.0 pts vs prior | EBITDA ■309,289 86.3% margin ▲ +108.7% vs prior | NET PROFIT (PAT) ■297,180 ▲ +100.5% vs prior |
| CASH & BANK ■413,724 bank ■157,871 + cash ■255,853 ▲ +0.7% vs prior | CASH RUNWAY 8.4 mo at ■49,211/mo burn ▼ -6.9 pts vs prior | NET WORKING CAPITAL ■643,558 Current Assets – Current Liabilities ▲ +7.3% vs prior | OVERDUE RECEIVABLES 36.9% ■223,400 ▼ -21.1 pts vs prior |

PROFITABILITY RATIOS

| Metric | Value | Metric | Value |
|----------------|--------|-------------------|-------|
| Gross Margin | 100.0% | EBIT Margin | 86.3% |
| EBITDA Margin | 86.3% | Net (PAT) Margin | 82.9% |
| Opex / Revenue | 13.7% | Interest Coverage | n/a |

TOP ALERTS

| Severity | Period | Title | At risk |
|----------|---------|----------------------------------------------|-------------|
| CRITICAL | 2026-02 | ■1.82L stuck with customers over 60 days | Rs. 182,100 |
| WARNING | 2026-02 | 15 customers gone quiet — ■5.62L at risk | Rs. 562,500 |
| WARNING | 2026-02 | Bank balance down 11% vs prior period | Rs. 53,720 |
| SUCCESS | 2026-02 | Portfolio is well diversified (35 customers) | |
| SUCCESS | 2026-02 | Revenue up 77.0% vs 2026-01 | |

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