

# Acuere Consultancy

Executive Summary · September 2025 · Figures in Full

**At a glance** — Revenue ■175,000, Net Profit ■148,200, Cash Runway 15.3 mo.

## KEY METRICS

<b>NET REVENUE</b> ■175,000	<b>GROSS MARGIN</b> 100.0% ■175,000	<b>EBITDA</b> ■148,200 84.7% margin	<b>NET PROFIT (PAT)</b> ■148,200
<b>CASH &amp; BANK</b> ■410,806 bank ■304,953 + cash ■105,853	<b>CASH RUNWAY</b> 15.3 mo at ■26,800/mo burn	<b>NET WORKING CAPITAL</b> ■599,631 Current Assets – Current Liabilities	<b>OVERDUE RECEIVABLES</b> 58.0% ■252,761

## PROFITABILITY RATIOS

Metric	Value	Metric	Value
Gross Margin	100.0%	EBIT Margin	84.7%
EBITDA Margin	84.7%	Net (PAT) Margin	84.7%
Opex / Revenue	15.3%	Interest Coverage	n/a

## TOP ALERTS

Severity	Period	Title	At risk
CRITICAL	2025-09	■2.29L stuck with customers over 60 days	Rs. 229,161
WARNING	2025-09	DSO at 75 days — watch this	Rs. 435,661
WARNING	2025-09	15 customers gone quiet — ■5.62L at risk	Rs. 562,500
SUCCESS	2025-09	Portfolio is well diversified (35 customers)	

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