Acuere Consultancy

Executive Summary · August 2024 · vs vs August 2025 · Figures in Full

At a glance — Revenue ■383,000, Net Profit ■145,800, Cash Runway 1.3 mo.

KEY METRICS

NET REVENUE ■383,000 ▲ +99.5% vs prior	GROSS MARGIN 100.0% ■383,000 — +0.0 pts vs prior	EBITDA ■145,800 38.1% margin ▼ -10.1% vs prior	NET PROFIT (PAT) ■145,800 ▼ -10.1% vs prior
CASH & BANK ■298,344 bank ■191,291 + cash ■107,053 ▼ -5.4% vs prior	CASH RUNWAY 1.3 mo at ■237,200/mo burn ▼ -9.3 pts vs prior	NET WORKING CAPITAL ■467,911 Current Assets – Current Liabilities ▼ -14.5% vs prior	OVERDUE RECEIVABLES 0.3% ■638 ▼ -58.2 pts vs prior

PROFITABILITY RATIOS

Metric	Value	Metric	Value
Gross Margin	100.0%	EBIT Margin	38.1%
EBITDA Margin	38.1%	Net (PAT) Margin	38.1%
Opex / Revenue	61.9%	Interest Coverage	n/a

TOP ALERTS

Severity	Period	Title	At risk
CRITICAL	2024-08	Cash runway only 1.3 months	Rs. 711,600
CRITICAL	2024-08	■1.98L stuck with customers over 60 days	Rs. 197,801
CRITICAL	2024-08	EBITDA margin dropped 36.0 pts (from 74.1% to 38.1%)	Rs. 138,071
WARNING	2024-08	15 customers gone quiet — ■5.62L at risk	Rs. 562,500
SUCCESS	2024-08	Portfolio is well diversified (35 customers)	
SUCCESS	2024-08	Revenue up 125.3% vs 2024-07	

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