

# Acuere Consultancy

Executive Summary · February 2026 · vs vs June 2025 · Figures in Full

**At a glance** — Revenue **■358,500**, Net Profit **■297,180**, Cash Runway **8.4 mo.**

## KEY METRICS

|  |  |   |  |
|--|--|---|--|
| <b>NET REVENUE</b><br><b>■358,500</b><br>▲ +198.8% vs prior                                      | <b>GROSS MARGIN</b><br><b>100.0%</b><br>■358,500<br>— +0.0 pts vs prior          | <b>EBITDA</b><br><b>■309,289</b><br>86.3% margin<br>▲ +243.4% vs prior                                      | <b>NET PROFIT (PAT)</b><br><b>■297,180</b><br>▲ +229.9% vs prior               |
| <b>CASH &amp; BANK</b><br><b>■413,724</b><br>bank ■157,871 + cash ■255,853<br>▲ +100.9% vs prior | <b>CASH RUNWAY</b><br><b>8.4 mo</b><br>at ■49,211/mo burn<br>▲ +1.5 pts vs prior | <b>NET WORKING CAPITAL</b><br><b>■643,558</b><br>Current Assets – Current Liabilities<br>▲ +337.8% vs prior | <b>OVERDUE RECEIVABLES</b><br><b>36.9%</b><br>■223,400<br>▼ -52.4 pts vs prior |

## PROFITABILITY RATIOS

| Metric         | Value  | Metric            | Value |
|----------------|--------|-------------------|-------|
| Gross Margin   | 100.0% | EBIT Margin       | 86.3% |
| EBITDA Margin  | 86.3%  | Net (PAT) Margin  | 82.9% |
| Opex / Revenue | 13.7%  | Interest Coverage | n/a   |

## TOP ALERTS

| Severity | Period  | Title  | At risk     |
|----------|---------|--|-------------|
| CRITICAL | 2026-02 | ■1.82L stuck with customers over 60 days     | Rs. 182,100 |
| WARNING  | 2026-02 | 15 customers gone quiet — ■5.62L at risk     | Rs. 562,500 |
| WARNING  | 2026-02 | Bank balance down 11% vs prior period        | Rs. 53,720  |
| SUCCESS  | 2026-02 | Portfolio is well diversified (35 customers) |             |
| SUCCESS  | 2026-02 | Revenue up 77.0% vs 2026-01                  |             |

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