Acuere Consultancy

Executive Summary · April 2024 · vs vs June 2025 · Figures in Full

At a glance — Revenue ■25,000, Net Profit (■55,050), Cash Runway 1.3 mo.

KEY METRICS

NET REVENUE ■25,000 ▼ -79.2% vs prior	GROSS MARGIN 100.0% ■25,000 — +0.0 pts vs prior	EBITDA (■55,050) -220.2% margin ▼ -161.1% vs prior	NET PROFIT (PAT) (■55,050) ▼ -161.1% vs prior
CASH & BANK ■107,229 bank ■48,176 + cash ■59,053 ▼ -47.9% vs prior	CASH RUNWAY 1.3 mo at ■80,050/mo burn ▼ -5.5 pts vs prior	NET WORKING CAPITAL ■217,405 Current Assets − Current Liabilities ▲ +47.9% vs prior	OVERDUE RECEIVABLES 0.5% ■548 ▼ -88.8 pts vs prior

PROFITABILITY RATIOS

Metric	Value	Metric	Value
Gross Margin	100.0%	EBIT Margin	-220.2%
EBITDA Margin	-220.2%	Net (PAT) Margin	-220.2%
Opex / Revenue	320.2%	Interest Coverage	n/a

TOP ALERTS

Severity	Period	Title	At risk
CRITICAL	2024-04	■1.08L stuck with customers over 60 days	Rs. 108,401
CRITICAL	2024-04	Cash runway only 1.3 months	Rs. 240,150
CRITICAL	2024-04	Customers take 130 days to pay you	Rs. 108,401
CRITICAL	2024-04	Operating loss of ■55.0k	Rs. 55,050
CRITICAL	2024-04	Negative Return on Equity: -25.3%	Rs. 55,050
WARNING	2024-04	15 customers gone quiet — ■5.62L at risk	Rs. 562,500
INFO	2024-04	Only one period uploaded — trend views are blind	
SUCCESS	2024-04	Portfolio is well diversified (35 customers)	

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