Acuere Consultancy

Executive Summary · Last 6 months · vs vs May 2025 · Figures in Full

At a glance — Revenue ■**1,641,500**, Net Profit ■**1,098,456**, Cash Runway **8.5 mo**.

KEY METRICS

NET REVENUE ■1,641,500 ▲ +1115.9% vs prior	GROSS MARGIN 90.6% ■1,486,500 ▲ +40.9 pts vs prior	EBITDA ■1,111,214 67.7% margin ▲ +3424.7% vs prior	NET PROFIT (PAT) ■1,098,456 ▲ +3384.3% vs prior
CASH & BANK ■532,860 bank ■277,007 + cash ■255,853 ▲ +198.4% vs prior	CASH RUNWAY 8.5 mo at ■62,548/mo burn ▲ +3.5 pts vs prior	NET WORKING CAPITAL ■486,059 Current Assets – Current Liabilities ▲ +381.6% vs prior	OVERDUE RECEIVABLES 79.7% ■335,379 ▼ -20.3 pts vs prior

PROFITABILITY RATIOS

Metric	Value	Metric	Value
Gross Margin	90.6%	EBIT Margin	67.7%
EBITDA Margin	67.7%	Net (PAT) Margin	66.9%
Opex / Revenue	22.9%	Interest Coverage	1712.2x

TOP ALERTS

Severity	Period	Title	At risk
CRITICAL	2026-02	■1.82L stuck with customers over 60 days	Rs. 182,100
CRITICAL	2025-11	■2.24L stuck with customers over 60 days	Rs. 224,201
CRITICAL	2025-11	Customers take 88 days to pay you	Rs. 531,001
CRITICAL	2026-01	■2.15L stuck with customers over 60 days	Rs. 214,700
CRITICAL	2026-01	EBITDA margin dropped 58.2 pts (from 89.2% to 31.0%)	Rs. 117,926
CRITICAL	2026-01	Paying vendors only every 125 days	Rs. 141,600
CRITICAL	2025-10	■2.12L stuck with customers over 60 days	Rs. 212,401
CRITICAL	2025-12	■2.12L stuck with customers over 60 days	Rs. 212,401

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