

Acuere Consultancy

Executive Summary · May 2025 · Figures in Full

At a glance — Revenue **₹135,000**, Net Profit **₹31,526**, Cash Runway **5.0 mo.**

KEY METRICS

NET REVENUE ₹135,000	GROSS MARGIN 49.6% <small>₹67,008</small>	EBITDA ₹31,526 <small>23.4% margin</small>	NET PROFIT (PAT) ₹31,526
CASH & BANK ₹178,542 <small>bank ₹171,689 + cash ₹6,853</small>	CASH RUNWAY 5.0 mo <small>at ₹35,482/mo burn</small>	NET WORKING CAPITAL ₹100,917 <small>Current Assets – Current Liabilities</small>	OVERDUE RECEIVABLES 100.0% <small>₹197,301</small>

PROFITABILITY RATIOS

Metric	Value	Metric	Value
Gross Margin	49.6%	EBIT Margin	23.4%
EBITDA Margin	23.4%	Net (PAT) Margin	23.4%
Opex / Revenue	26.3%	Interest Coverage	n/a

TOP ALERTS

Severity	Period	Title	At risk
CRITICAL	2025-05	₹1.89L stuck with customers over 60 days	Rs. 188,801
CRITICAL	2025-05	EBITDA margin dropped 70.8 pts (from 94.2% to 23.4%)	Rs. 95,590
WARNING	2025-05	Cash runway down to 5.0 months	Rs. 212,890
WARNING	2025-05	15 customers gone quiet — ₹5.62L at risk	Rs. 562,500
CRITICAL	2025-05	Revenue fell 20.6% vs 2025-04	Rs. 35,000
WARNING	2025-05	Bank balance down 24% vs prior period	Rs. 56,550
SUCCESS	2025-05	Portfolio is well diversified (35 customers)	

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