

Acuere Consultancy

Executive Summary · June 2025 · vs vs April 2025 · Figures in Full

At a glance — Revenue **■120,000**, Net Profit **■90,070**, Cash Runway **6.9 mo.**

KEY METRICS

| | | | |
|---|---|--|---|
| NET REVENUE ■120,000 ▼ -29.4% vs prior | GROSS MARGIN 100.0% ■120,000 — +0.0 pts vs prior | EBITDA ■90,070 75.1% margin ▼ -43.7% vs prior | NET PROFIT (PAT) ■90,070 ▼ -45.3% vs prior |
| CASH & BANK ■205,900 bank ■199,047 + cash ■6,853 ▼ -12.4% vs prior | CASH RUNWAY 6.9 mo at ■29,930/mo burn ▼ -16.8 pts vs prior | NET WORKING CAPITAL ■146,987 Current Assets – Current Liabilities ▼ -28.1% vs prior | OVERDUE RECEIVABLES 89.3% ■197,301 ▲ +0.2 pts vs prior |

PROFITABILITY RATIOS

| Metric | Value | Metric | Value |
|----------------|--------|-------------------|-------|
| Gross Margin | 100.0% | EBIT Margin | 75.1% |
| EBITDA Margin | 75.1% | Net (PAT) Margin | 75.1% |
| Opex / Revenue | 24.9% | Interest Coverage | n/a |

TOP ALERTS

| Severity | Period | Title | At risk |
|----------|---------|--|-------------|
| CRITICAL | 2025-06 | ■1.97L stuck with customers over 60 days | Rs. 197,301 |
| WARNING | 2025-06 | 15 customers gone quiet — ■5.62L at risk | Rs. 562,500 |
| SUCCESS | 2025-06 | Portfolio is well diversified (35 customers) | |
| WARNING | 2025-06 | Revenue down 11.1% vs 2025-05 | Rs. 15,000 |

This report was generated by Finance Control Console on 25 Apr 2026, 21:10. Numbers have been scaled per the display-unit preference shown in the subtitle. Full statements, per-period comparisons, and alert audit trails are available in the web console.