Acuere Consultancy

Executive Summary · July 2024 · vs vs April 2025 · Figures in Full

At a glance — Revenue ■**170,000**, Net Profit ■**126,000**, Cash Runway **2.8 mo**.

KEY METRICS

NET REVENUE
■170,000
— **+0.0%** vs prior

GROSS MARGIN
100.0%
■170,000
— **+0.0 pts** vs prior

EBITDA
■126,000
74.1% margin
▼ **-21.3%** vs prior

NET PROFIT (PAT)
■126,000
▼ **-23.4%** vs prior

CASH & BANK
■122,944
bank ■15,891 + cash ■107,053
▼ **-47.7%** vs prior

CASH RUNWAY
2.8 mo
at ■44,000/mo burn
▼ **-20.9 pts** vs prior

NET WORKING CAPITAL
■347,111
Current Assets − Current Liabilities
▲ **+69.8%** vs prior

OVERDUE RECEIVABLES
0.3%
■614
▼ **-88.9 pts** vs prior

PROFITABILITY RATIOS

Metric	Value	Metric	Value
Gross Margin	100.0%	EBIT Margin	74.1%
EBITDA Margin	74.1%	Net (PAT) Margin	74.1%
Opex / Revenue	25.9%	Interest Coverage	n/a

TOP ALERTS

Severity	Period	Title	At risk
CRITICAL	2024-07	Cash runway only 2.8 months	Rs. 132,000
CRITICAL	2024-07	■1.98L stuck with customers over 60 days	Rs. 198,301
CRITICAL	2024-07	Bank balance dropped 48% in one period	Rs. 114,700
CRITICAL	2024-07	Revenue fell 23.3% vs 2024-06	Rs. 51,667
WARNING	2024-07	15 customers gone quiet — ■5.62L at risk	Rs. 562,500
WARNING	2024-07	DSO climbed 26 days vs 2024-06	
SUCCESS	2024-07	Portfolio is well diversified (35 customers)	

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